# DUKSAN NEOLUX

Investor Relations 2022

### The 1st INNO-Creator via Unlimited Challenge

## Disclaimer

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This material contains forward looking statements that are subject to variety of uncertainties and risk factors. This includes world economy followed by trends together with market strategy, business plans and future investment plans. Duksan Holdings can give no assurance that its expectations will be attained due to these environmental changes.

Company's actual performance may change due to unexpected factors. These factors include deepened economic stagnation, decrease in customer demand, customer churn, price cut pressure, projects and equipment investments.

Financial information included in this material is prepared for investor's convenience which has not been qualified by the auditor. Note that changes to actual results could be made after the audit.

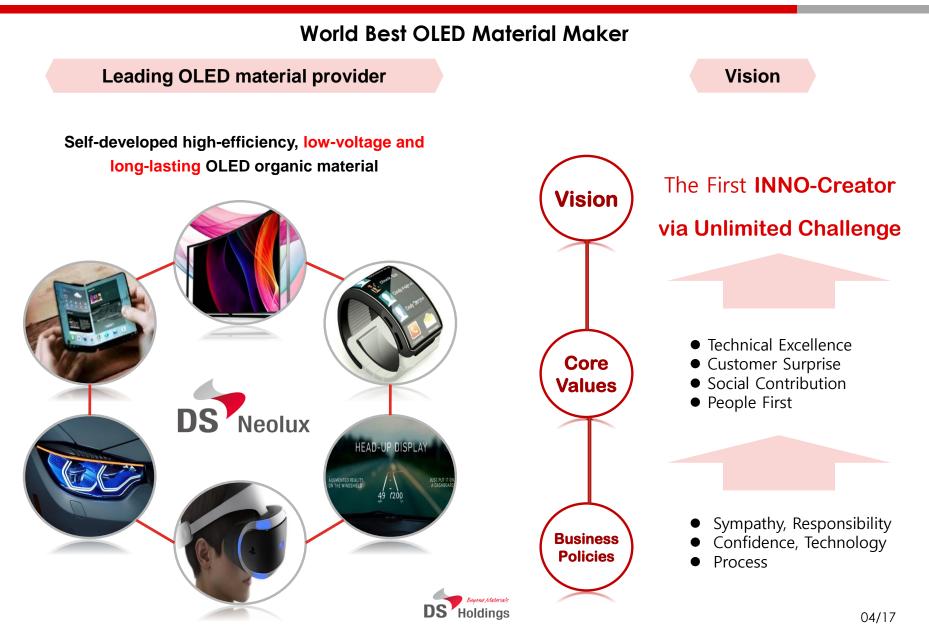


## Contents

Chapter 1 _ Company Overview	01. Company Identity 02. Company Outline 03. Company History 04. Corporate Governance
Chapter 2 _ Business Overview	05. Oled Material Structure(Products) 06. Black PDL(New Product) 07. R&D Ability(Growth) 08. M/P Process 09. Manufacturing Capacity 10. Growth Strategy
Chapter 3 _ Financial Overview	11. Monthly/Quarterly Results 12. Quarterly & Financial' 13. Financial Highlight

## 01. COMPANY IDENTITY





## 02. COMPANY OUTLINE



Company	Duksan Neolux co., ltd.	Major Business	Manufacture and sale of OLED organic materials
CEO	Soohun Lee, Bumsung Lee	Employee	252 (2022.03.31)
Capital	4,966 million	Site	21-32, Ssukgol-gil, Ipjang-myeon, Seobuk-gu, Cheonan-si, Chungcheongnam-do, Korea
Listed in KOSDAQ	2015. 02. 06.	Website	www.dsnl.co.kr

Executives

Chairman



### Joonho LEE

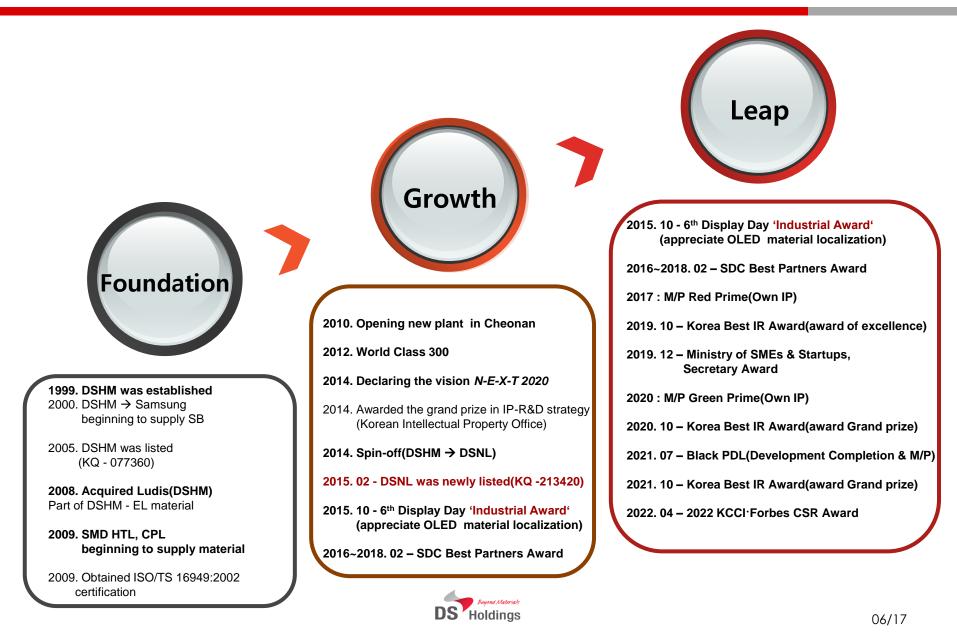
- Bachelor in economics at Busan National Univ.
- (former) Working at HYUNDAI Heavy Industries, HYUNDAI Precision&Ind.co.
- Founding DS Industrial(1982)
- Founding DS Hi-Metal(1999)
- (former) DS Hi-Metal CEO
- (former) DS Neolux CEO
- (current) DS Holdings CEO
- (current) Chairman of DS Group

Position	Name	Career
Chief Executive Officer	Soohun LEE	<ul> <li>Master in international studies at Korea Univ.</li> <li>(former) Dongbu Electronics</li> <li>(current) Vice Chairman of DS Group</li> </ul>
Chief Executive Officer	Bumsung LEE	<ul> <li>Doctor in chemical material engineering at KAIST Univ.</li> <li>(former) Head of R&amp;D_DSNL</li> </ul>
Chief Marketing Officer	Steven HWANG	<ul> <li>B.A. Economics at Univ. of California</li> <li>(former) Samsung Semiconductor</li> </ul>



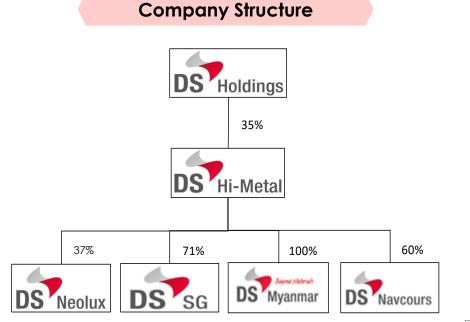
## 03. COMPANY HISTORY

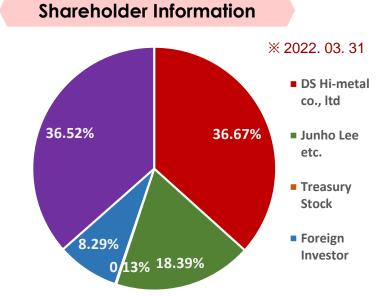




### 04. CORPORATE GOVERNANCE







#### **%** Total No. of Outstanding shares : 24,831,179 shares

	80,000,000 shares			
DS Hi-Metal co., ltd.	9,105,856	36.67%		
Junho LEE etc.	4,565,669	18.39%	Joonho Lee etc. (Joonho Lee : 16.14%)	
Treasury Stock	33,157	0.13%		
Foreign Investor	2,058,790	8.29%		
Other Shareholders	9,067,707	36.52%		
Total	24,831,179	100%		

※ DSNL Largest Share Holder : Duksan Himetal(37%)

※ DSHM Largest Share Holder : Duksan Holdings(35%)

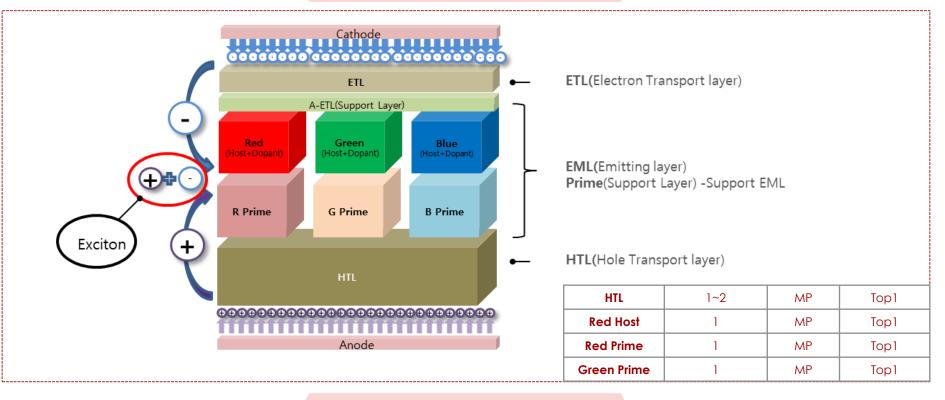
※ Duksan Holdings → Duksan Himetal → Duksan Neolux



### 05. OLED MATERIAL STRUCTURE (Products)



#### AMOLED Structure(RGB Type)



**Duksan Neolux Products** 

### M/P Product Materials : HTL, Red Host, R Prime, G Prime

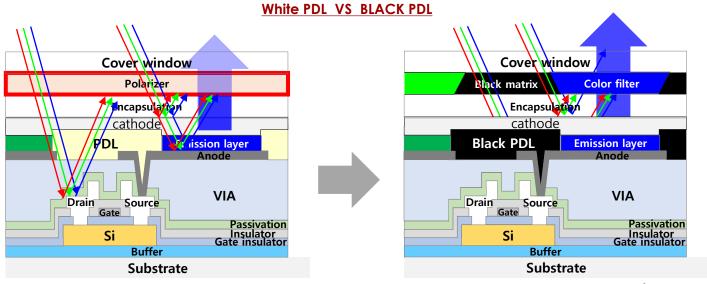
### Various M/P Material Maker of World

History : 2010 : HTL → 2014 : Red Host → 2017 : Red Prime → 2020 : Green Prime → 2021 : Blue Prime

## **06.** BLACK PDL(New Material)



### **Black Pixel Define Layer**

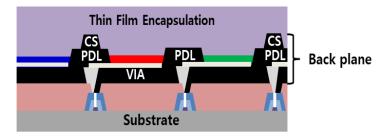


Ref. SID 2018

### 1) Non Emission Material(PSPI Material-PhotoSensitivePolymIde)

### 2) Polarizer-less OLED : ECO<sup>2</sup>(COE) OLED

- Black PDL + color filter : Pol-less→ Thin
- Driving Voltage Max 25% (Energy Reduction)
- Pol-less  $\rightarrow$  Brightness Efficiency increase more than 20%





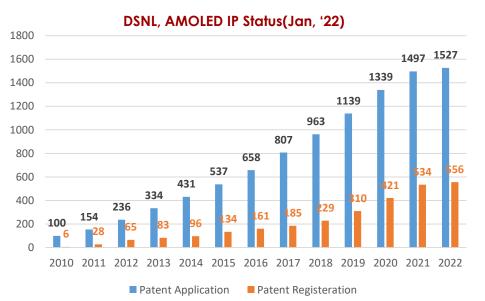
## 07. R&D ABILITY (Continuous Growth)



### Continuos R&D and Sustainable Growth



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#### New R&D

#### **Development Targets**

- OLED EML Materials(Phosphorescent Green EML)
- OLED EML Materials(Fluorescent Blue EML)
- QD Material (Cd-free QDs, High Efficiency, Stanility)
- Display Materials

#### R&D COST(%)





## 08. M/P PROCESS



Design, synthesize, and purify OLED material for mass production Key patents at synthesis and comparative quality of control

 	Process	<ul> <li>On-Time Delivery</li> </ul>
Synthesis	Purification	Molding
In-Line Manufacture System	High purity Sublimatorm	Coin & Stick
<ul> <li>Prevent impurities mixed</li> <li>Maintain equal synthesis condition</li> <li>Promptly respond to Needs</li> </ul>	<ul> <li>Clean Zone(Class10,000)</li> <li>Largest Global Capacity</li> </ul>	<ul> <li>Clean Zone(Class1,000)</li> <li>Exclusively have stick shaped modeling technique in Korea</li> <li>High productivity and quality</li> </ul>



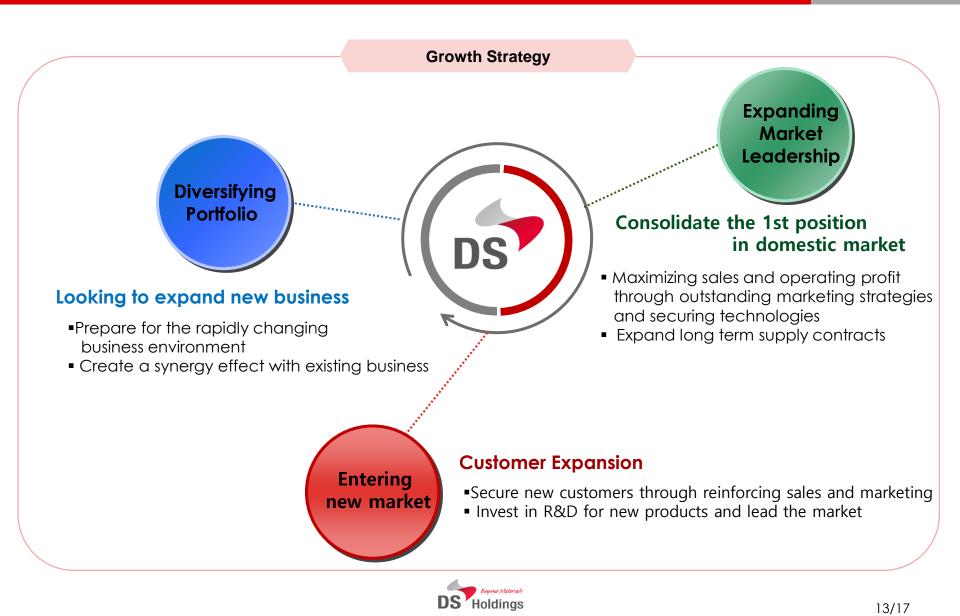
## 09. MANUFACTURING CAPACITY





## 10. GROWTH STRATEGY

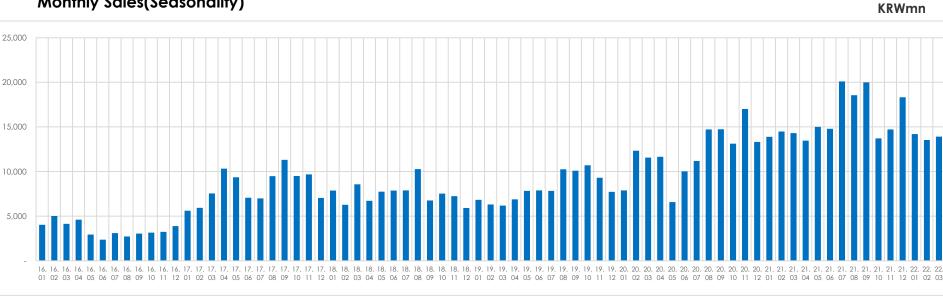




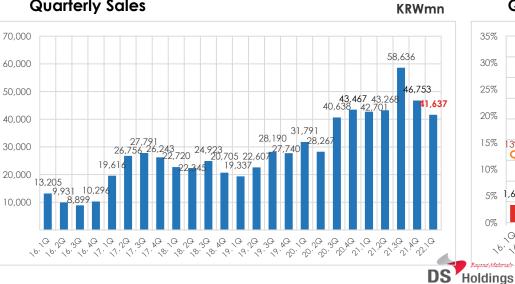
#### MONTHLY/QUARTERLY RESULTS

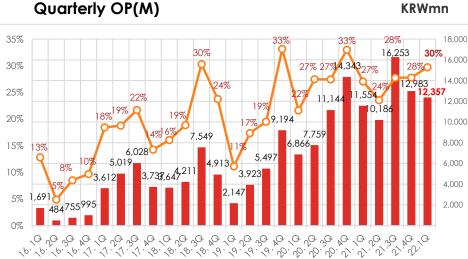


#### Monthly Sales(Seasonality)



#### **Quarterly Sales**





14/17

## 12. QUARTERLY & FINANCIAL

KDW



### <u>QoQ/YoY</u>

					KRWmn
	2022 1Q	QoQ	2021 4Q	2021 1Q	YoY
Revenue (COGS)	41,637 (62%)	-11%	46,753 (63%)	42,701 (64%)	-2%
GP (GPM)	15,656 (38%)	-10%	17,442 (37%)	15,272 (36%)	3%
SG&A	3,299 (8%)	-26%	4,460 (10%)	3,719 (9%)	-11%
OP (OPM)	12,357 (30%)	-5%	12,983 (28%)	11,554 (27%)	7%
Non- operating Income(Loss)	1,352 (3%)	136%	572 (1%)	2,295 (5%)	-41%
Income before TAX	13,709 (33%)	1%	13,555 (29%)	13,849 (32%)	-1%

### **Balance Sheet**

KRWmn

KRWm				
	2022. 03. 31	2021. 12. 31	2020. 12. 31	2019. 12. 31
[Current Assets]	191,519	188,013	90,913	78,406
[Non-Current Assets]	152,503	148,652	130,000	102,905
Total Assets	344,022	336,665	220,913	181,311
[Current Liabilities]	19,225	22,651	19,882	16,063
[Non-Current Liabilities]	27,442	26,908	8,275	5,305
Total Liabilities	46,667	49,559	28,157	21,368
[Capital Stock]	4,966	4,966	4,802	4,802
[Additional Paid-in Capital]	138,602	138,602	93,775	93,775
[Other Capital Categories]	1,255	2,404	311	311
[Retained Earnings]	152,433	141,035	93,868	61,055
[Non-controlling Interests]	99	99	-	-
Total Capital	297,355	287,106	192,756	159,943
Total Liabilities and Capital	344,022	336,665	220,913	181,311

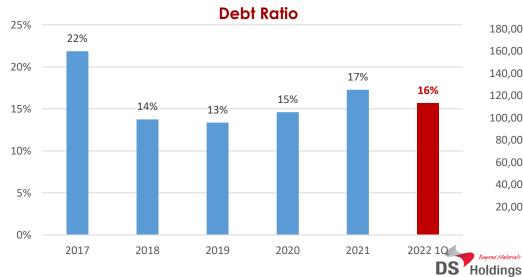


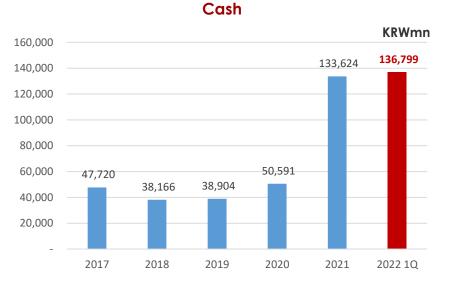
## 13. FINANCIAL HIGHLIGHTS

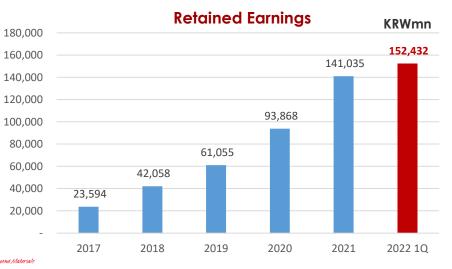


#### KRWmn 400,000 344,022 336,666 350,000 297,355 287,107 300,000 250,000 220,913 192,756 181,311 200,000 159,943 160,323 149,245 140,946 150,000 122,482 100,000 **4**9,559 46,667 50,000 **2**6,763 28,157 19,377 **2**1,368 2017 2018 2019 2020 2021 2022 10

Assets Liabilities Capital







#### Assets/Liabilities/Capital



### Duksan Holdings

Investor Relations 2022