# DUKSAN NEOLUX

Investor Relations 2021

#### The 1st INNO-Creator via Unlimited Challenge

### Disclaimer

All data corresponding to the period of 1Q 2021 is based on K-IFRS, participated in the preparation by Duksan Holdings to provide information for investors and transmission, copying or distribution of this material is prohibited.

This material contains forward looking statements that are subject to variety of uncertainties and risk factors. This includes world economy followed by trends together with market strategy, business plans and future investment plans. Duksan Holdings can give no assurance that its expectations will be attained due to these environmental changes.

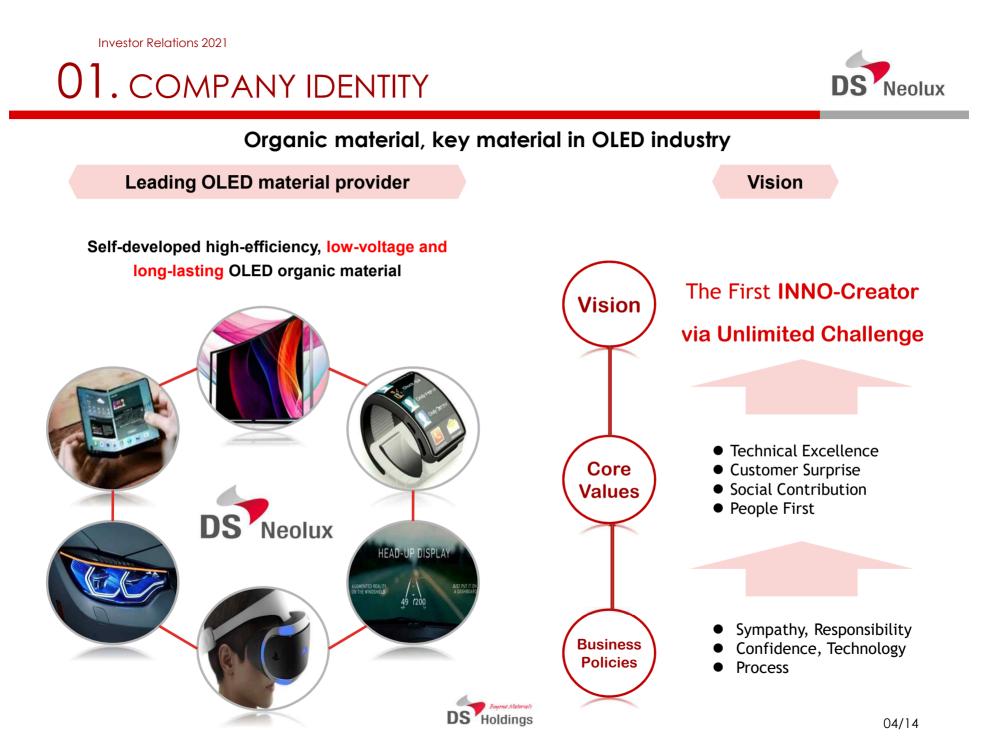
Company's actual performance may change due to unexpected factors. These factors include deepened economic stagnation, decrease in customer demand, customer churn, price cut pressure, projects and equipment investments.

Financial information included in this material is prepared for investor's convenience which has not been qualified by the auditor. Note that changes to actual results could be made after the audit.



### Contents

Chapter 1 _ Company Overview	<ul><li>01. Company Identity</li><li>02. Company Outline</li><li>03. Company History</li><li>04. Shareholder Information</li></ul>
Chapter 2 _ Business Overview	05. Products and Competitiveness 06. Manufacturing Facility 07. Manufacturing Process 08. Growth Strategy
Chapter 3 _ Financial Overview	09. Monthly/Quarterly Results 10. Quarterly & Financial



**Investor Relations 2021** 

### 02. COMPANY OUTLINE



Name of Company	Duksan Neolux co., ltd.	Business Field	Manufacture and sale of OLED organic materials
CEO	Joonho Lee, Soohun Lee	Employee	215 (2021.03.31)
Capital	4,802 million	Business Site	21-32, Ssukgol-gil, Ipjang-myeon, Seobuk-gu, Cheonan-si, Chungcheongnam-do, Korea
Listed on KOSDAQ	2015. 02. 06.	Website	www.dsnl.co.kr

**Executives** 

Chairman



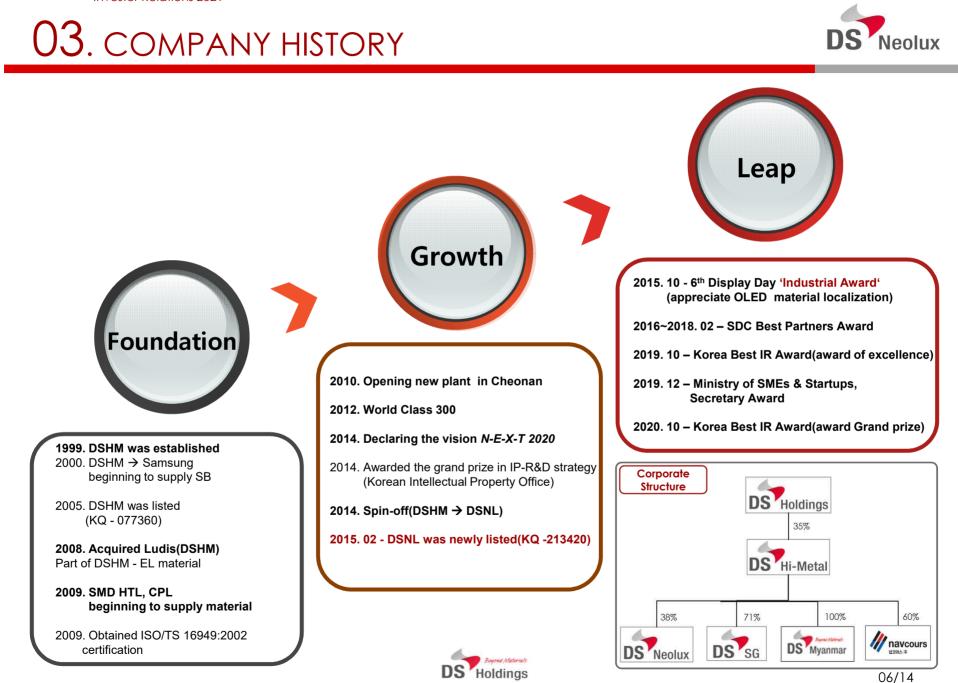
#### Joonho LEE

- Bachelor in economics at Busan National Univ.
- (former) Working at HYUNDAI Heavy Industries, HYUNDAI Precision&Ind.co.
- Founding DS Industrial(1982)
- Founding DS Hi-Metal(1999)
- (current) DS Hi-Metal CEO
- (current) DS Neolux CEO
- (current) DS Holdings CEO
- (current) Chairman of DS Group



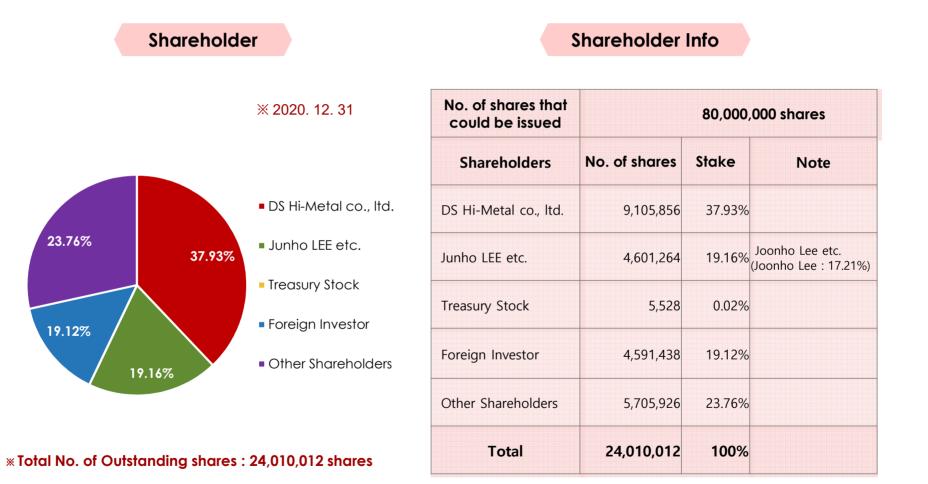


Investor Relations 2021



### 04. Shareholder information







## 05. PRODUCTS AND COMPETITIVENESS



1339 1390

21

30.0%

25.0%

20.0%

15.0%

10.0%

5.0%

0.0%

21 20

7.9%

3 415

1139

12.5%

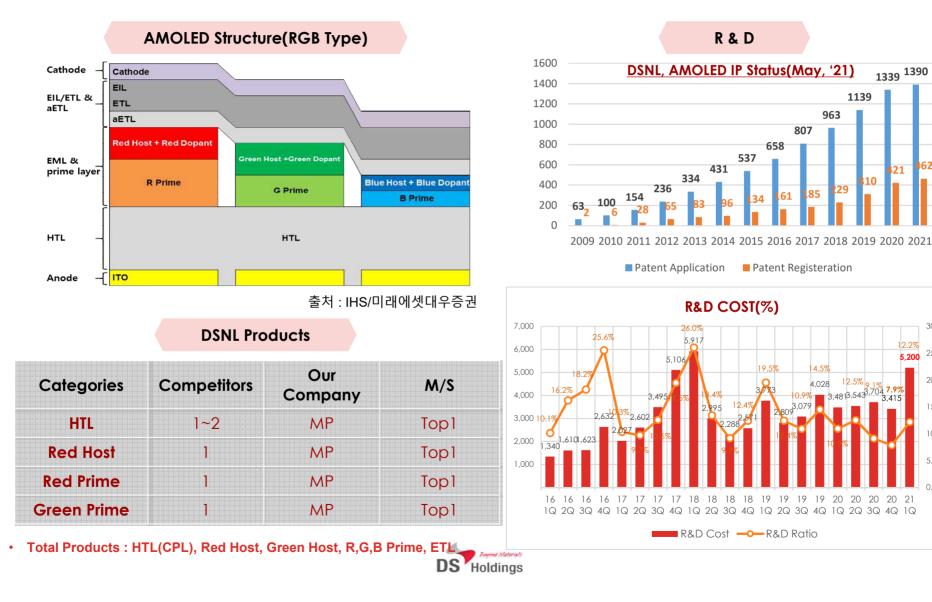
4.028

19 19 20 20 20

963

807

#### **RGB Type OLED Material & R&D State**







#### Enough facilities to respond to OLED's demand increase

2021.03.31

#### Synthesis Facilities (3ton/Mon)



■ 3000ℓ



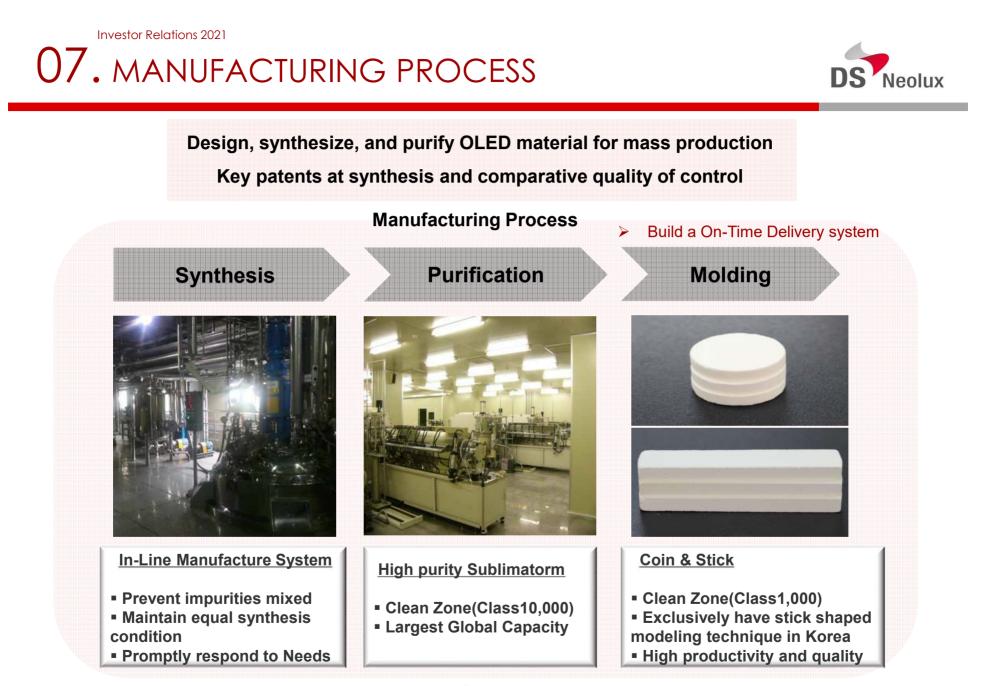
#### **Purification Facilities (2ton/Mon)**







09/14

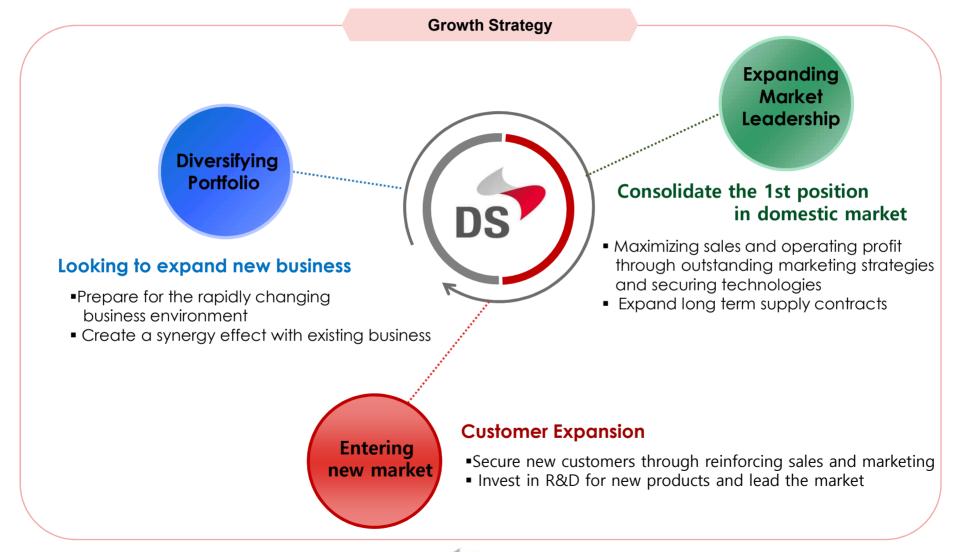




Investor Relations 2021

### **08.** GROWTH STRATEGY

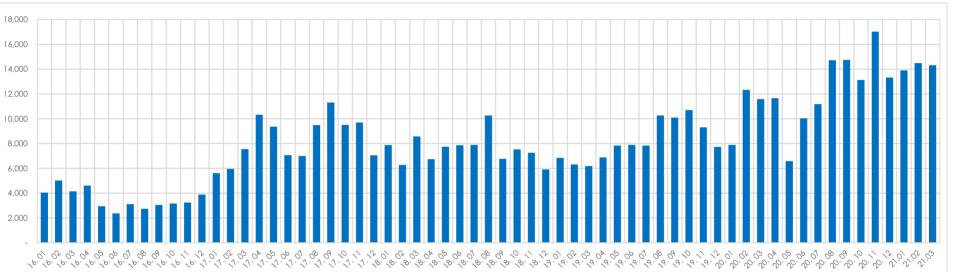




11/14

### Investor Relations 2021 09. MONTHLY/QUARTERLY RESULTS

#### Monthly Sales(Seasonality)



#### **Quarterly Sales** Quarterly OP(M) KRWmn KRWmn 33% 50,000 35% 16,000 43,467 **42,701** 14,343 30% 45,000 27% 14,000 40,638 30% 0 40,000 11,554 12.000 249 25% 35,000 31.79 22% 28,190 10,000 27,791 26,756 26,243 30,000 18% 20% 24,923 .759 549 25,000 8,000 20.7056.866 19,61 15% 6.028 13% 20,000 6.000 5,019 4.21 13,205 15.000 10% 8010,296 4,000 10,000 1,69 5% 2.000 5,000 0% 16. 16. 16. 17. 17. 17. 17. 18. 18. 18. 19. 19. 19. 19. 20. 20. 20. 21. 16. 16. 17. 17. 17. 17. 18. 18. 18. 19. 19. 19. 19. 19. 20. 20. 20. 21. 16. 16. 10 20 30 40 10 20 30 40 10 20 30 40 10 20 30 40 10 20 30 40 10 10 20 30 40 10 20 30 40 10 20 30 40 10 20 30 40 10 20 30 40 1Q DS Holdings

12/14





### 10. FINANCIAL



#### QoQ/YoY

					KRWmn
	2021 1Q	QoQ	2020 4Q	2020 1Q	YoY
Revenue (COGS)	42,701 (64%)	-2%	43,467 (60%)	31,791 (67%)	34%
GP (GPM)	15,272 (36%)	-12%	17,326 (40%)	10,533 (33%)	45%
SG&A	3,719 (9%)	25%	2,983 (7%)	3,667 (12%)	1%
OP (OPM)	11,554 (27%)	-19%	14,343 (33%)	6,866 (22%)	68%
Non- operating Income(Loss)	2,295 (5%)	ТВ	-3,035 (-7%)	1,560 (5%)	47%
Income before TAX	13,849 (32%)	22%	11,308 (26%)	8,426 (27%)	64%

#### **DT**

	KRWmn					
	2021. 03. 31	2020. 12. 31	2019. 12. 31	2018. 12. 31		
[Current Assets]	101,685	90,913	78,406	72,142		
[Non-Current Assets]	131,619	130,000	102,905	88,181		
Total Assets	233,304	220,913	181,311	160,323		
[Current Liabilities]	19,106	19,882	16,063	13,682		
[Non-Current Liabilities]	9,181	8,275	5,305	5,695		
Total Liabilities	28,287	28,157	21,368	19,377		
[Capital Stock]	4,802	4,802	4,802	4,802		
[Additional Paid-in Capital]	93,775	93,775	93,775	93,775		
[Other Capital Categories]	311	311	311	311		
[Retained Earnings]	106,129	93,868	61,055	42,058		
Total Capital	205,017	192,756	159,943	140,946		
Total Liabilities and Capital	233,304	220,913	181,311	160,323		

**Balance Sheet** 



# Thank you!

