DUKSAN NEOLUX

Investor Relations 2020

The 1st INNO-Creator via Unlimited Challenge

Disclaimer

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This material contains forward looking statements that are subject to variety of uncertainties and risk factors. This includes world economy followed by trends together with market strategy, business plans and future investment plans. Duksan Holdings can give no assurance that its expectations will be attained due to these environmental changes.

Company's actual performance may change due to unexpected factors. These factors include deepened economic stagnation, decrease in customer demand, customer churn, price cut pressure, projects and equipment investments.

Financial information included in this material is prepared for investor's convenience which has not been qualified by the auditor. Note that changes to actual results could be made after the audit.



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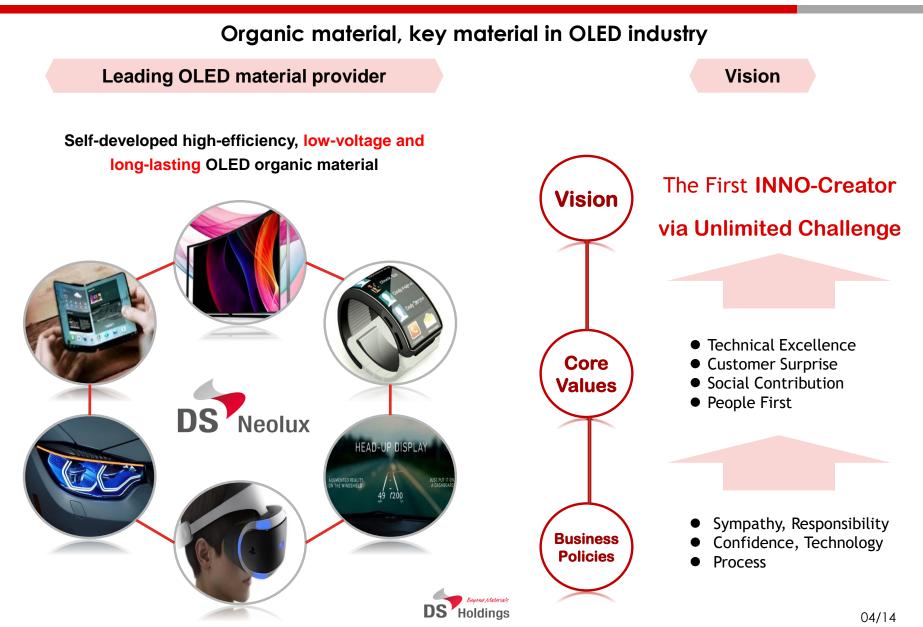
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01. COMPANY IDENTITY





02. COMPANY OUTLINE



Name of Company	Duksan Neolux co., ltd.	Business Field	Manufacture and sale of OLED organic materials
CEO	Joonho Lee, Soohun Lee	Employee	199 (2020.09.30)
Capital	4,802 million	Business Site	21-32, Ssukgol-gil, Ipjang-myeon, Seobuk-gu, Cheonan-si, Chungcheongnam-do, Korea
Listed on KOSDAQ	2015. 02. 06.	Website	www.dsnl.co.kr

Executives

Chairman



Joonho LEE

- Bachelor in economics at Busan National Univ.
- (former) Working at HYUNDAI Heavy Industries, HYUNDAI Precision&Ind.co.
- Founding DS Industrial(1982)
- Founding DS Hi-Metal(1999)
- (current) DS Hi-Metal CEO
- (current) DS Neolux CEO
- (current) DS Holdings CEO

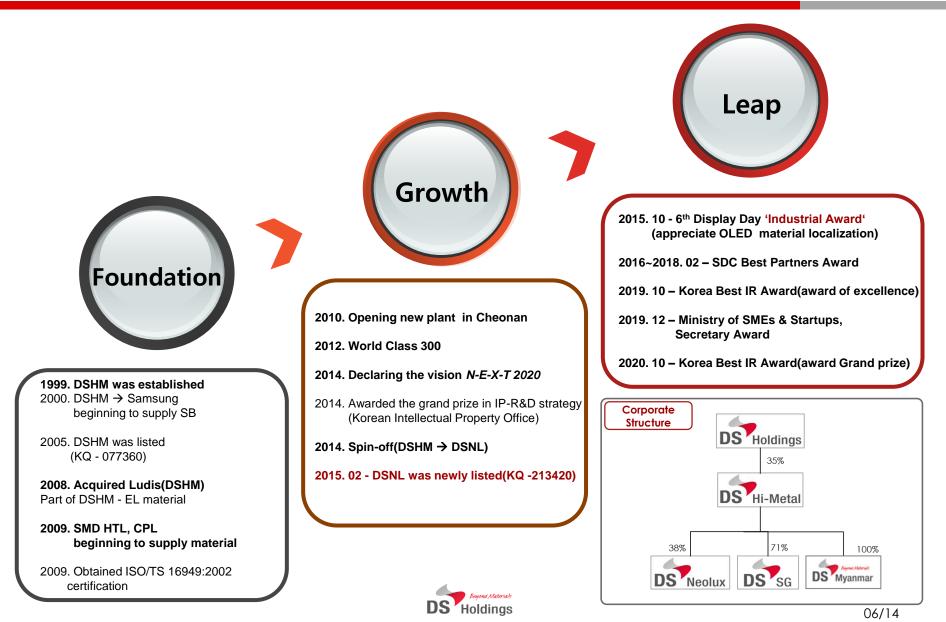
• (current) Chairman of DS Group

Position	Name	Career
Chief Executive Officer	Soohun LEE	 Master in international studies at Korea Univ. (former) Dongbu Electronics
Chief Technical Officer	Sunggi KANG	 Doctor in electronic material engineering at Sungkyunkwan Univ. (former) Samsung SMD
Chief Marketing Officer	Steven HWANG	 B.A. Economics at Univ. of California (former) Samsung Semiconductor



03. Company history





04. Shareholder information



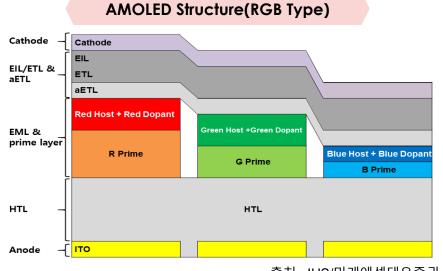


**** Total No. of Outstanding shares : 24,010,012 shares**



05. PRODUCTS AND COMPETITIVENESS





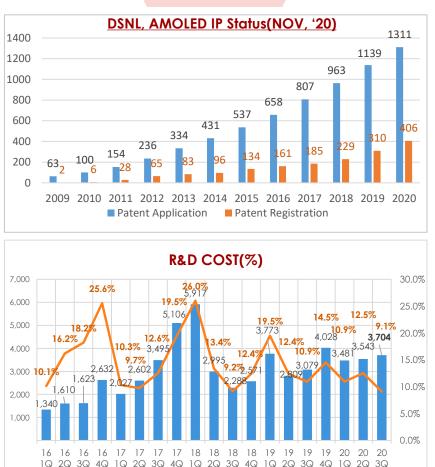
출처 : IHS/미래에셋대우증권

DSNL Products

Categories	Competitors	Our Company	M/S
HTL	1~2	MP	Top1
Red Host	1	MP	Top1
Red Prime	1	MP	Top1
Green Prime	1	MP	Top1

Total Products : HTL(CPL), Red Host, Green Host, R,G,B Prime, ET
 DS Holdings

R & D



R&D Cost ---- Ratio



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06. MANUFACTURING FACILITIES



Enough facilities to respond to OLED's demand increase

2020.09.30

Synthesis Facilities (3ton/Mon)



■ 3000ℓ

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Purification Facilities (1.7ton/Mon)

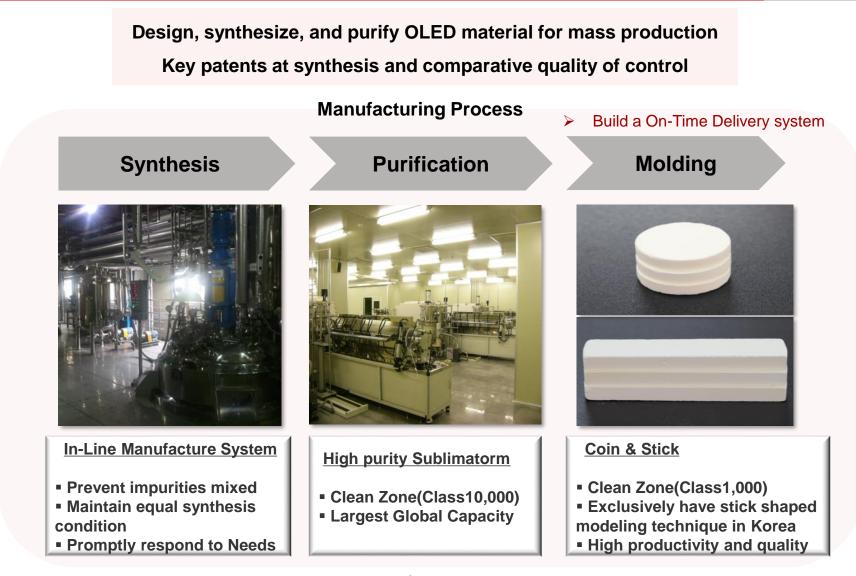
Sublimation







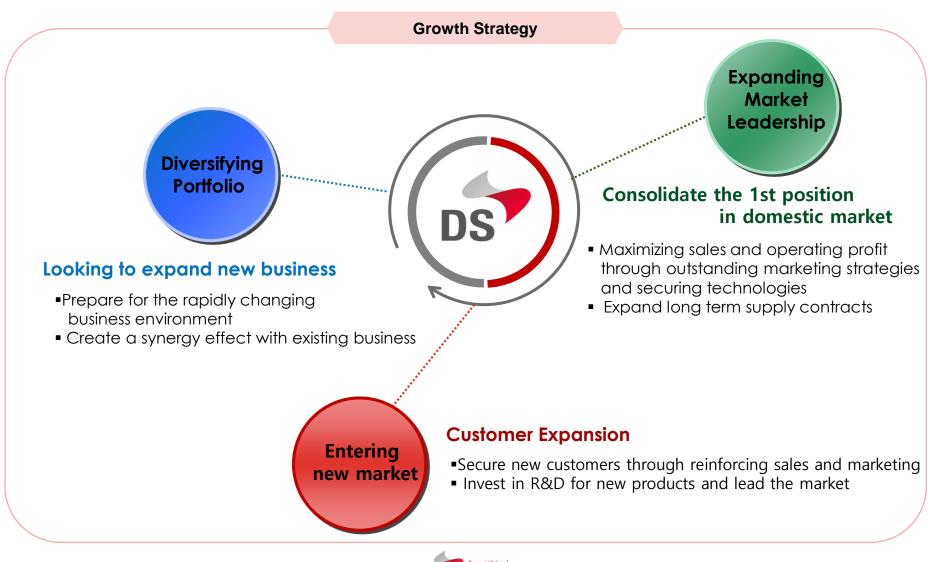






08. GROWTH STRATEGY



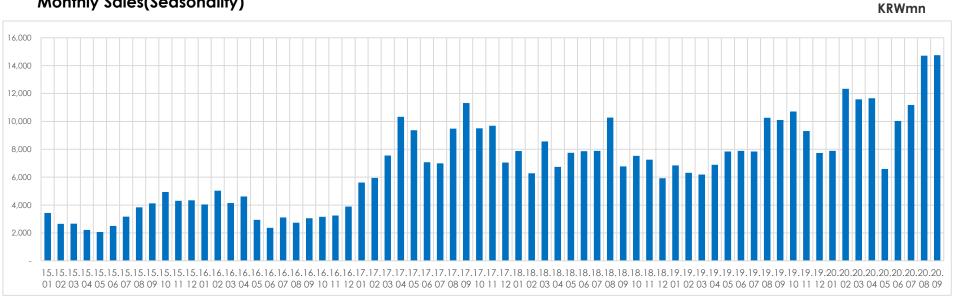


09. MONTHLY/QUARTERLY RESULTS

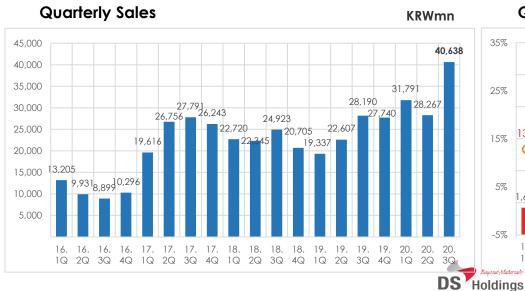


Monthly Sales(Seasonality)

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Quarterly OP(M)





12/14

KRWmn

10. FINANCIAL



QoQ/YoY						
					KRWmn	
	2020 3Q	QoQ	2020 2Q	2019 3Q	ΥοΥ	
Revenue (COGS)	40,638 (64%)	44%	28,267 (60%)	28,190 (69%)	44%	
GP (GPM)	14,480 (36%)	28%	11,307 (40%)	8,646 (31%)	67%	
SG&A	3,336 (8%)	-6%	3,549 (13%)	3,149 (11%)	6%	
OP (OPM)	11,144 (27%)	44%	7,759 (27%)	5,497 (19%)	103%	
Non- operating Income(Loss)	-603 (-1%)	TR (120%)	-274 (-1%)	1,423 (5%)	TR	
Income before TAX	10,542 (26%)	41%	7,485 (26%)	6,920 (25%)	52%	

Balance Sheet

KRWmn

	KRWmn				
	2020. 09. 30	2019. 12. 31	2018. 12. 31	2017. 12. 31	
[Current Assets]	84,547	78,406	72,142	76,721	
[Non-Current Assets]	124,344	102,905	88,181	72,524	
Total Assets	208,891	181,311	160,323	149,245	
[Current Liabilities]	16,735	16,063	13,682	19,614	
[Non-Current Liabilities]	7,880	5,305	5,695	7,149	
Total Liabilities	24,615	21,368	19,377	26,763	
[Capital Stock]	4,802	4,802	4,802	4,802	
[Additional Paid-in Capital]	93,775	93,775	93,775	93,775	
[Other Capital Categories]	311	311	311	311	
[Retained Earnings]	85,387	61,055	42,058	23,594	
Total Capital	184,276	159,943	140,946	122,482	
Total Liabilities and Capital	208,891	181,311	160,323	149,245	



Thank you!

