# DUKSAN NEOLUX

Investor Relations 2020

### The 1st INNO-Creator via Unlimited Challenge

## Disclaimer

All data corresponding to the period of 2Q 2020 is based on K-IFRS, participated in the preparation by Duksan Holdings to provide information for investors and transmission, copying or distribution of this material is prohibited.

This material contains forward looking statements that are subject to variety of uncertainties and risk factors. This includes world economy followed by trends together with market strategy, business plans and future investment plans. Duksan Holdings can give no assurance that its expectations will be attained due to these environmental changes.

Company's actual performance may change due to unexpected factors. These factors include deepened economic stagnation, decrease in customer demand, customer churn, price cut pressure, projects and equipment investments.

Financial information included in this material is prepared for investor's convenience which has not been qualified by the auditor. Note that changes to actual results could be made after the audit.



## Contents

Chapter 1 Company Overview 01. Company Identity 02. Company Outline 03. Company History 04. Shareholder Information

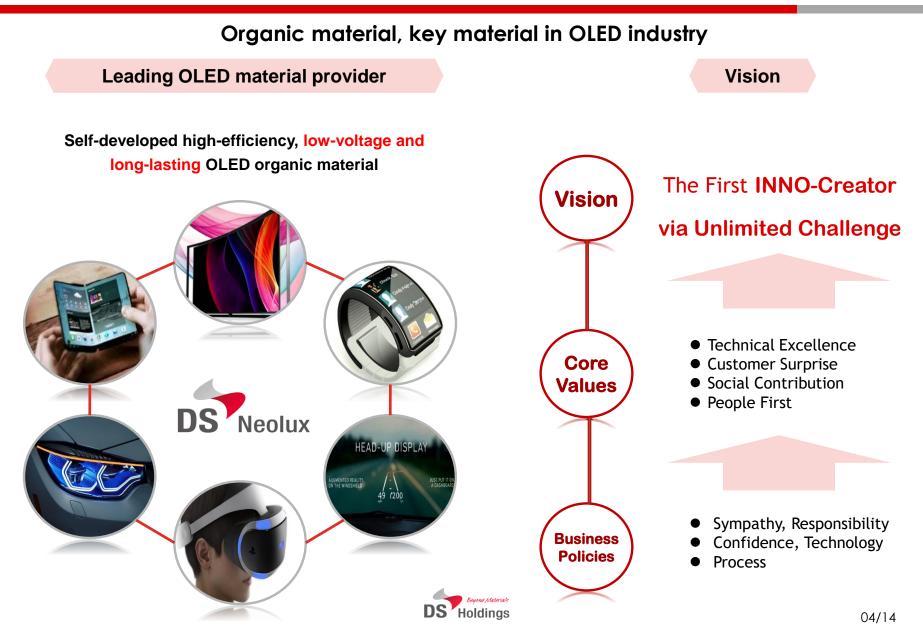
Chapter 2 Business Overview 05. Products and Competitiveness 06. Manufacturing Facility 07. Manufacturing Process 08. Growth Strategy

Chapter 3 \_ Financial Overview 09. м

09. Monthly/Quarterly Results 10. Quarterly & Financial

### 01. COMPANY IDENTITY





## 02. COMPANY OUTLINE



Name of Company	Duksan Neolux co., ltd.	Business Field	Manufacture and sale of OLED organic materials
CEO	Joonho Lee, Soohun Lee	Employee	194 (2020.06.30)
Capital	4,802 million	Business Site	21-32, Ssukgol-gil, Ipjang-myeon, Seobuk-gu, Cheonan-si, Chungcheongnam-do, Korea
Listed on KOSDAQ	2015. 02. 06.	Website	www.dsnl.co.kr

**Executives** 

Chairman



### Joonho LEE

- Bachelor in economics at Busan National Univ.
- (former) Working at HYUNDAI Heavy Industries, HYUNDAI Precision&Ind.co.
- Founding DS Industrial(1982)
- Founding DS Hi-Metal(1999)
- (current) DS Hi-Metal CEO
- (current) DS Neolux CEO
- (current) DS Holdings CEO

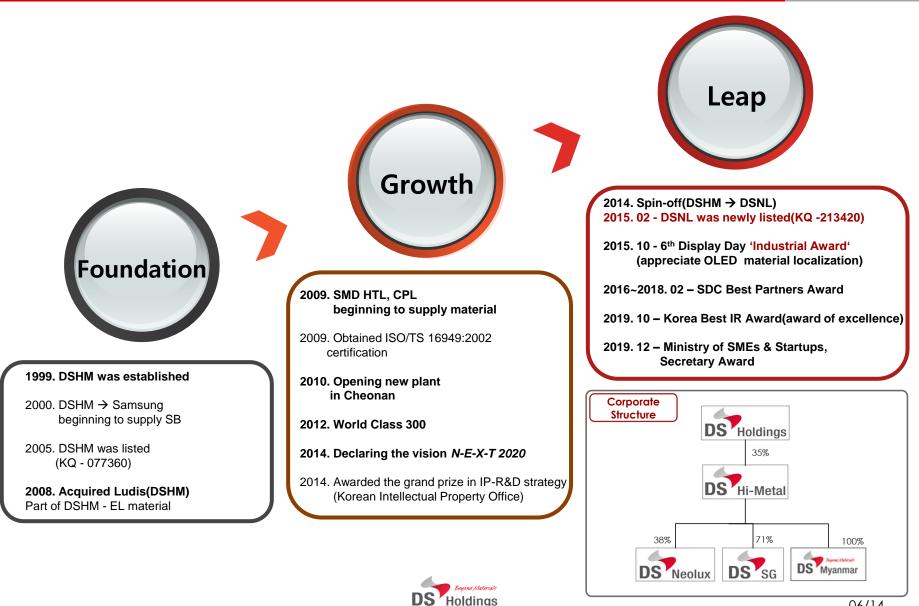
• (current) Chairman of DS Group

Position	Name	Career
Chief Executive Officer	Soohun LEE	<ul> <li>Master in international studies at Korea Univ.</li> <li>(former) Dongbu Electronics</li> </ul>
Chief Technical Officer	Sunggi KANG	<ul> <li>Doctor in electronic material engineering at Sungkyunkwan Univ.</li> <li>(former) Samsung SMD</li> </ul>
Chief Marketing Officer	Steven HWANG	<ul> <li>B.A. Economics at Univ. of California</li> <li>(former) Samsung Semiconductor</li> </ul>



### 03. Company history





### 04. Shareholder information





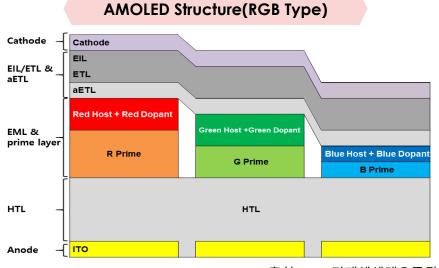
**\*\* Total No. of Outstanding shares : 24,010,012 shares** 



### 05. PRODUCTS AND COMPETITIVENESS



### RGB Type OLED Material & R&D State



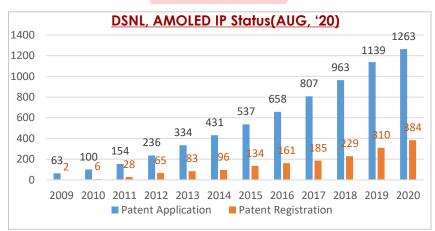
출처 : IHS/미래에셋대우증권

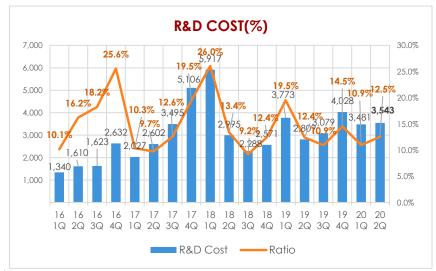
#### **DSNL** Products

Categories	Competitors	Our Company	M/S
HTL	1~2	MP	Top1
Red Host	1	MP	Top1
Red Prime	1	MP	Top1
Green Prime	1	MP	Top1

Total Products : HTL(CPL), Red Host, Green Host, R,G,B Prime, ETLe Buyers Materials
 DS Holdings

R & D





08/14

## 06. MANUFACTURING FACILITIES



### Enough facilities to respond to OLED's demand increase

2020.06.30

#### Synthesis Facilities (3ton/Mon)



#### ■ 3000ℓ

**Investor Relations 2020** 



#### **Purification Facilities (1.7ton/Mon)**

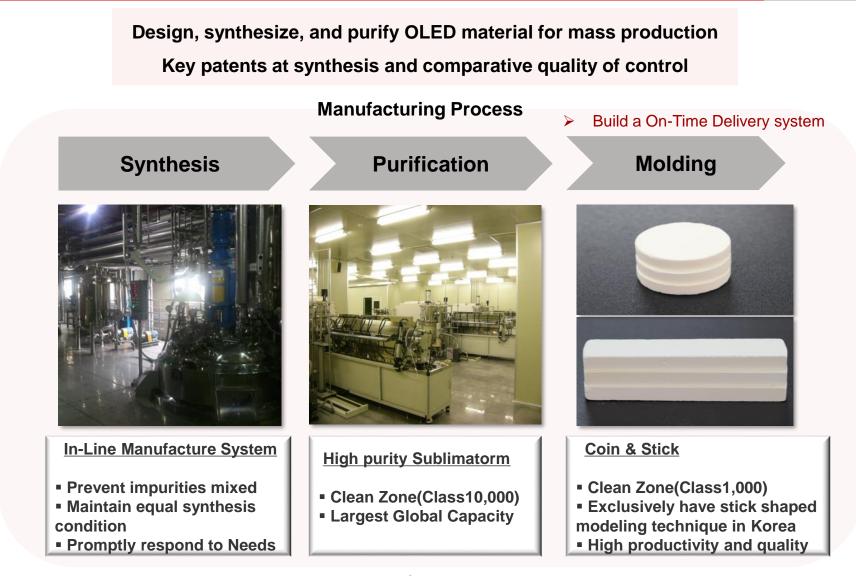
#### Sublimation







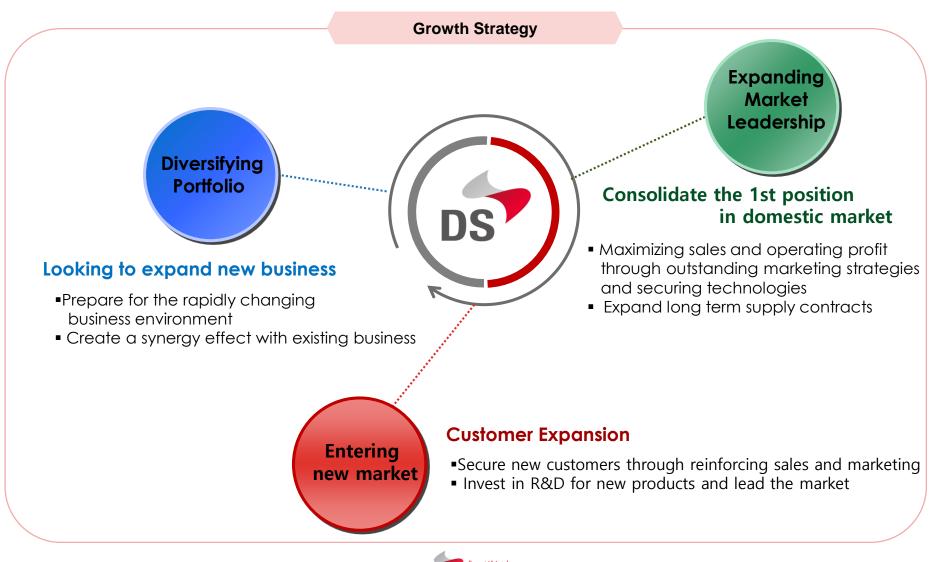






### 08. GROWTH STRATEGY



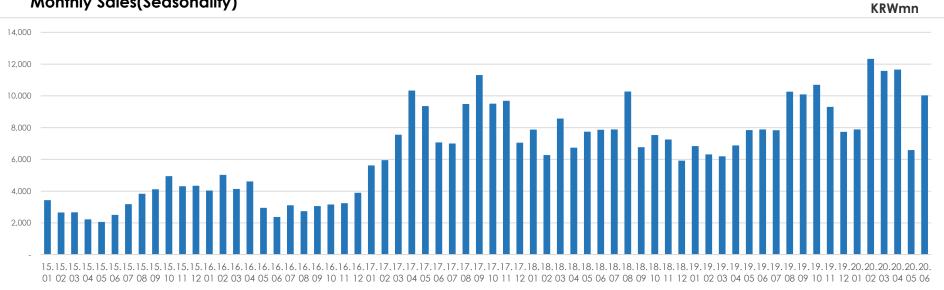


### 09. Monthly/Quarterly results



#### Monthly Sales(Seasonality)

**Investor Relations 2020** 



#### Quarterly OP(M) **Quarterly Sales KRWmn** KRWmn 35,000 35% 10,000 30% 31,791 9,000 27% 28,190 28,267 30,000 27,791 26,756 <u>26,243</u> 8,000 24,923 22% 25% 25,000 7,000 18%1 6 **0**28 20,705 19,616 6.000 20,000 4.9 13% 15% 5,000 4,21 13,205 15.000 8% 4,000 9,931<sub>8,899</sub>10,296 10,000 3,000 5% 1,691 2,000 995 5,000 755 1,000 -5% 17. 17. 17. 17. 18. 18. 18. 19. 19. 19. 19. 20. 20. 18. 16. 16. 16. 16. 16. 17. 17. 17. 17. 18. 18. 18. 18. 19. 19. 19. 19. 20. 20. 16. 16. 16. 1Q 2Q 3Q 4Q 1Q 2Q 3Q 4Q 1Q 2Q 3Q 4Q 1Q 2Q 3Q 4Q 1Q 2Q 10 20 30 40 10 20 30 40 10 20 30 40 10 20 30 40 10 20 DS Holdings

#### 12/14

## 10. FINANCIAL



QoQ/YoY					
					KRWmn
	2020 2Q	QoQ	2020 1Q	2019 2Q	ΥοΥ
Revenue (COGS)	28,267 (60%)	-11%	31,791 (67%)	22,607 (70%)	25%
GP (GPM)	11,307 (40%)	7%	10,533 (33%)	6,780 (30%)	<b>67</b> %
SG&A	3,549 (13%)	-3%	3,667 (12%)	2,857 (13%)	24%
OP (OPM)	7,759 (27%)	13%	6,866 (22%)	3,923 (17%)	98%
Non- operating Income(Loss)	-274 (-1%)	TR	1,560 (5%)	-127 (-1%)	115%
Income before TAX	7,485 (26%)	-11%	8,426 (27%)	3,796 (17%)	97%

### **Balance Sheet**

#### KRWmn

	KKWMN				
	2020. 06. 30	2019. 12. 31	2018. 12. 31	2017. 12. 31	
[Current Assets]	79,765	78,406	72,142	76,721	
[Non-Current Assets]	117,849	102,905	88,181	72,524	
Total Assets	197,614	181,311	160,323	149,245	
[Current Liabilities]	15,330	16,063	13,682	19,614	
[Non-Current Liabilities]	7,705	5,305	5,695	7,149	
Total Liabilities	23,035	21,368	19,377	26,763	
[Capital Stock]	4,802	4,802	4,802	4,802	
[Additional Paid-in Capital]	93,775	93,775	93,775	93,775	
[Other Capital Categories]	311	311	311	311	
[Retained Earnings]	75,691	61,055	42,058	23,594	
Total Capital	174,579	159,943	140,946	122,482	
Total Liabilities and Capital	197,614	181,311	160,323	149,245	



# Thank you!

